



# WHAT WE ARE AND HOW WE WORK

## **Our History**

In 1865, William Camm opened a Drug Store in Norristown, PA. Almost 30 years later, A.A. Myers purchased the business and changed the name to **Myers Drug Store**.

In 1918, an 11-year-old **Morris Cohen** (*picture on the right*) helped to deliver medications to patients stricken by the Spanish flu. Morris





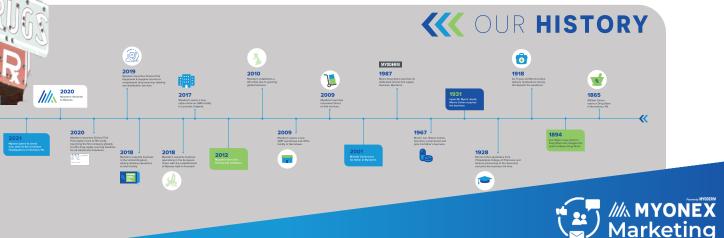
continued to work while completing his education which included a pharmacy degree. When Mr. Myers passed away in 1931, Morris acquired the store and continued to serve the Norristown community. Over the years, Myers Drug Store grew

into a **family-run business** when this son **Robert**, and grandson **Michael**, joined him. The company evolved into a **clinical trial supply business**, known as **Myoderm**.

Since 2002 the company has grown in the US and subsequently in the UK and Europe. In 2009, a **new GMP warehouse** and offices was built in Norristown. **Myoderm Limited in the UK** was

established as a registered company in January 2011. In January 2012, Myoderm Ltd hired its first full time employee in Leicestershire and from there continued to grow the staff in all areas of the business. In February 2017, Myoderm reached a major milestone for the company with the opening of the **new state of the art GMP facility** in Birstall, Leicester.

In September 2020, Myoderm became Myonex, the global Clinical Trial Supply Partner and a year later, a brand new, state of the art facility in **Horsham, PA** will be the new home of Myonex.







**MYONEX** 

#### What we Do

Myonex is a **global leader** in sourcing, distribution, and management of commercial drugs, packaging and labeling, clinical trial equipment and supplies, decentralized clinical trials, direct to patients as well as related services for clinical trials and biosimilar research.

With our new service line Patient Solutions and the unparalleled CTRx (Prescription Card) offering in the US and Canada, we offer **services along the entire value chain**. Our deep expertise and our obsession with ensuring efficient and effective trials are why pharmaceutical and biotech companies, CROs, and clinical packagers around the world rely on us for their supply needs.

#### How we do it: Our Core Values

Our mission is to provide **superior clinical trial supply solutions** to support advances in medicine. We are committed to our mission and continually evaluating and introducing new services that allow us to achieve this mission. But just as important as our why is how we chose to do business and the core values we live by. Our core values are not just put on paper and on walls – we live them every day.

#### Be a Great Team Player **Be Customer Focused** Trustworthy and reliable Do the right thing Help others for the greater good Pay attention to details Be self-aware and play to your strengths Be accountable Challenge constructively Find A Way Learn and Grow Take the initiative ... Own it Continually strive for improvement Be ethical and successful Be open to feedback Be curious on how to get better Identify problems, generate solutions Be flexible and adaptable

Be A Great Team Player: We do not work in silos. If a team needs help, we'll help – be it with a difficult sourcing project, a temperature excursion in the warehouse or an urgent ancillary request.
Be Customer Focused: We at Myonex put the customer – external trial sponsor or an internal team – at the core and focus of all that we do. Every time, every day. That is the key to a trustful

cooperation and partnership.
Learn and Grow: We are experts in what we do, but that does not stop us from improving. We are continuously learning both new skills to enhance our expertise and the way we are working and cooperating with each other to grow personally and to grow the company.

Find a Way: We do not accept "dead ends". If things turn out to be complicated, we will not stop until we find a way to make it happen – and we always find a way to support our customers and colleagues the best way possible.







### Teamwork makes the dream work!

A great dedicated team of committed people ensures the growth and success of the company. **Teamwork, cooperation, collaboration and supporting each other** are key factors here at Myonex.

Team building events help grow our already positive team spirit. Outside of work, we learn to work hard and trust each other - and have a great time and share memories together, too! This is why team events and activities are very important here at Myonex.

### Our customers feel the difference!

"Their attention to detail helps ensure that we will have everything we need in place for first patient, first dose."

"Myonex always provides us with valuable insights and impeccable execution."

"By providing a full range of services from trial planning to closeout, Myonex eliminates a lot of potential headaches."

